HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE OUTLOOK TO 2020

May 2017



Labour

HIGHLIGHTS OF SPRING 2017 UPDATE

- The projection identifies a drop in labour demand in 2018 with a slow upswing later in 2018. It is recognized that project plans in the current environment are very fluid and any changes will impact the future labour demands.
- Labour demand is lower than projected in previous years due to an increase in the number of projects that have been cancelled or delayed due to low oil prices.
- Labour demand is projected to go up from mid-2018 to 2020, however, the 2018-2020 numbers are considered soft as a number of projects under development may not proceed.
- Ongoing maintenance is a stabilizing influence on construction trades since existing facilities are getting older and new facilities are coming into production.
- The top five occupations with the highest demand include boilermakers, pipefitters, labourers, carpenters and electricians. As the model does not incorporate labour supply projections, no comment is made on supplydemand relationships. Industry representatives have reported that, with the exception of boilermakers, other trades have not been difficult to recruit.

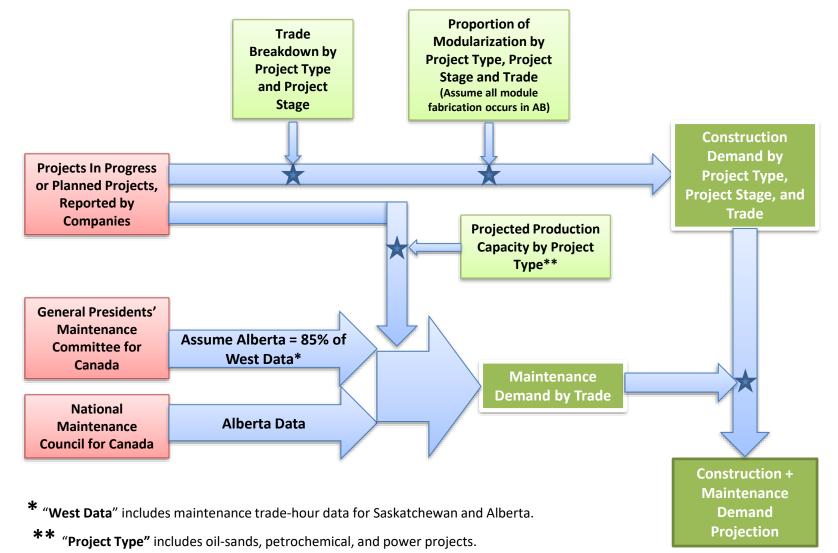
PURPOSE AND BASIS OF WORKFORCE PROJECTIONS

- The Sector Intelligence Model (SIM) for Heavy Industrial Construction, formerly OILMAP, is a collaboration between the government of Alberta and COAA that has been in place since January 2012.
 - The purpose is to provide a better understanding of the heavy industrial construction and maintenance workforce demands in Alberta.
- The projections are based on micro-economic modelling that is updated twice a year: Spring (May) and Fall (November).
- The projections include projects that have been validated by individual companies. Only projects that have a validated start date are included in the model.
- The projections for the ongoing and turnaround maintenance are based on data from the General Presidents' Maintenance Committee for Canada and the National Maintenance Council For Canada.

HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE DEMAND METHODOLOGY SECTOR INTELLIGENCE MODEL (SIM)

- **1.** Calibration Factors based on past construction projects
 - Total Project Workforce Projection, based on
 - Type of Project (e.g. oil sands, petrochemical, pipeline, power)
 - Size of Project, measured by output capacity (e.g. bpl/day, mlbs/year, MW)
 - Workforce Breakdown
 - By Trade
 - By Stage of Project
- 2. Projection of Current and Future Construction Demand
 - Identify Projects Planned or In-progress
 - Type (e.g. oil sands, petrochemical, pipeline, power)
 - Size (e.g. bpl/day, mlbs/year, MW)
 - Start/End Dates
 - Status (e.g. received regulatory approval)
 - Projection = Sum of Month by Month Project Demands
- 3. Reasonableness Review by Industry Practitioners

HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE DEMAND METHODOLOGY: Sector Intelligence Model (SIM) Approach



SPRING 2017 UPDATE: SECTORS

- Updates were collected from companies between March and May 2017:
 - 1) Heavy Industrial Construction Projects:
 - On-Site Construction
 - Oil Sands (Mining, In-situ, Upgrading)
 - Petrochemical
 - Pipeline (Pipelines, Pump-stations, Terminals)
 - Power Generation (Wind, Gas, Solar)
 - Off-Site Module Fabrication
 - Oil Sands (Mining, In-situ, Upgrading)
 - Petrochemical
 - 2) Maintenance Projects:
 - Ongoing maintenance
 - Turn-around maintenance

SPRING 2017 UPDATE: PROJECT CATEGORIES

There are seven categories:

- **Projects included in the model:**
 - "Planning Stage" with or without anticipated start and end date.
 - "Received Regulatory Approval" and plan to proceed with start/end date.
 - "Construction In-Progress" with start/end date.
 - "Postponed" but have an anticipated start and end date.
- Projects removed from the model:
 - On-Hold with no start date identified.
 - Cancelled –removed from a companies capital plans.
 - Completed project is operational with no construction workforce on site.

SPRING 2017 UPDATE:

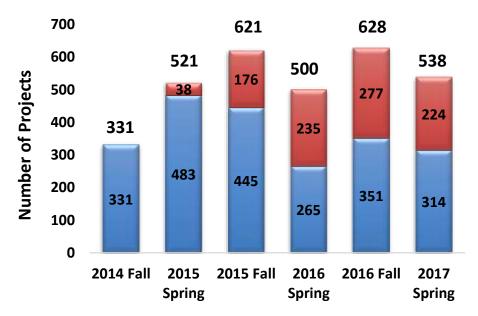
SURVEY RESPONSE AND REASONABLENESS

- 132 companies were contacted to gather information.
 - Due to changes within the industry, 15 companies were sold or merged over the last year.
 - There was a high response rate from the 117 active companies (75%).
- A total of 538 projects were identified of which 303 are in regulatory approval stage or planned to proceed.
 - 156 projects have been reported as on-hold with no start date.
 - 34 projects were reported cancelled.
- Reasonableness checks with COAA indicated that the projection reflects the current environment with the exception of slide #14.
 - The actual workforce numbers for on-site workforce is higher than the model indicates .
 - This is due to unreported project delays and project overruns: the model showed the workforce ramping down, in actuality workforce was continuing at full strength.

SPRING 2017 UPDATE: TOTAL PROJECT COUNT

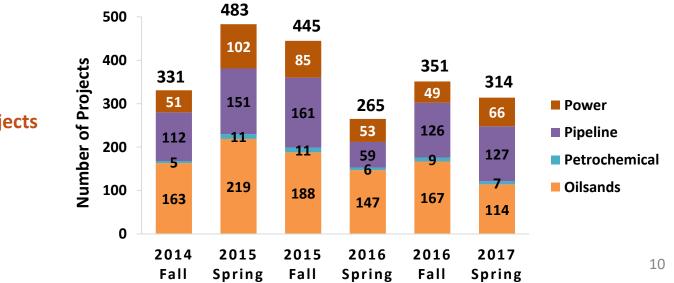
Sr.	Status	Mining	In-situ	Upgrading	Natural Gas Production	Natural Gas Processing	Petrochemical	Pipelines	Pump- Stations	Terminals	Wind Power	Gas Power	Solar Power	Hydro Power	TOTAL
1	Planning Stage	5	43	3	0	1	2	23	2	3	22	9	0	2	115
	Received Regulatory Approval and Plan to Proceed	0	14	0	2	2	1	21	7	2	3	13	2	1	68
3	Construction In-Progress	2	11	9	8	8	4	40	13	13	2	9	0	1	120
	Postponed (provide anticipated start and end date)	0	4	0	0	2	0	2	1	0	0	2	0	0	11
5	On-Hold (cannot identify the start and end date)	7	94	11	1	0	2	11	5	4	2	18	0	1	156
6	Cancelled (completely no plan to proceed)	0	13	0	1	1	0	11	1	0	0	7	0	0	34
7	Completed (Construction done and ready to start production)	2	9	0	0	2	6	6	2	3	2	2	0	0	34
	TOTAL	16	188	23	12	16	15	114	31	25	31	60	2	5	538

TOTAL PROJECT COUNT – HISTORY



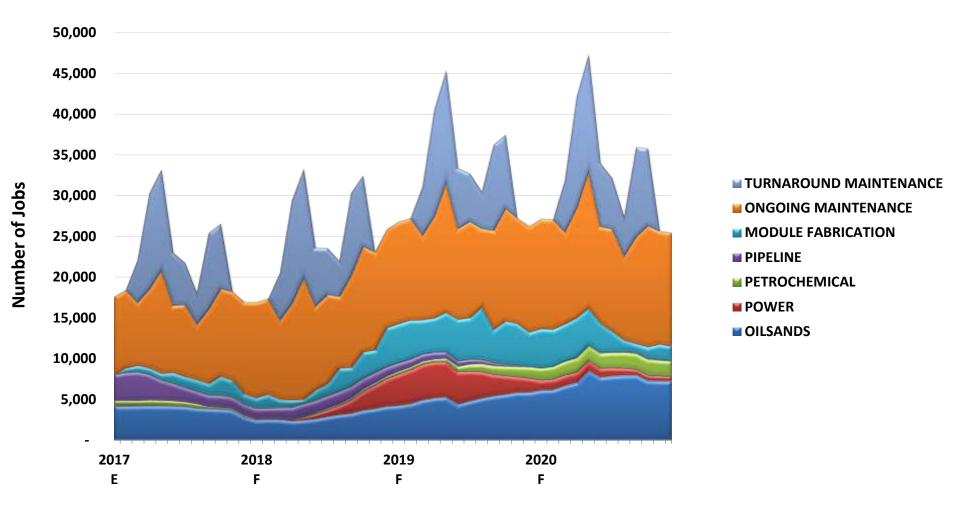
In-Active Projects (Status #5 - #7)

Active Projects (Status #1 - #4)

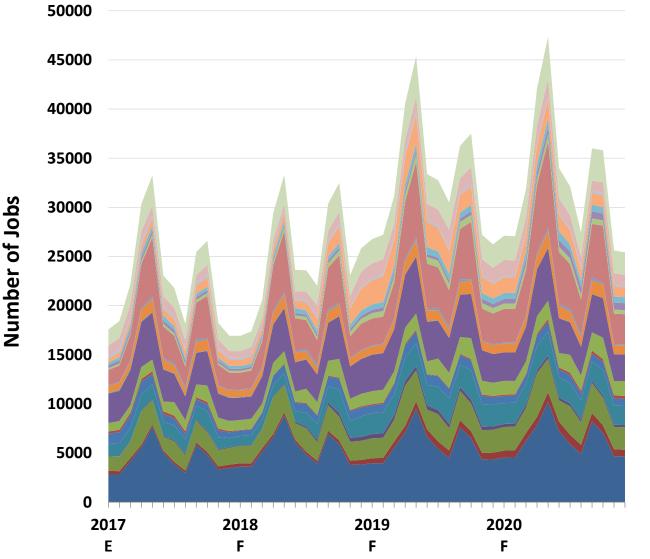


Active Projects

HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 – BY SECTOR

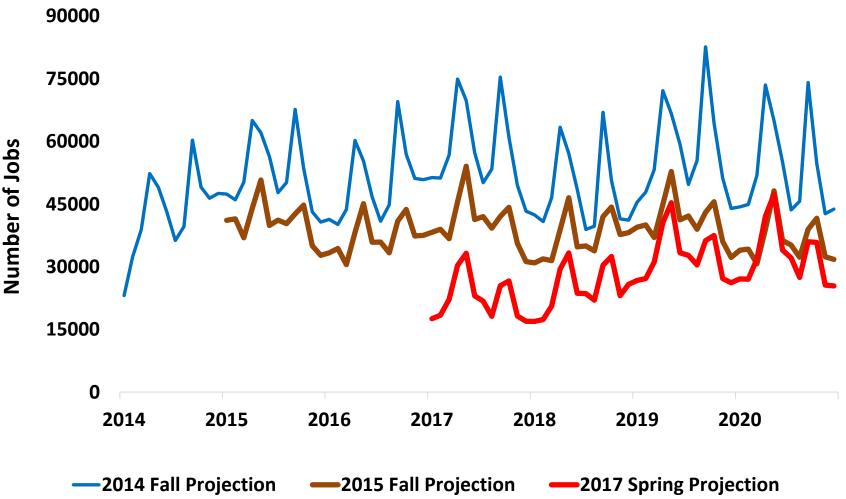


HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 – BY OCCUPATION

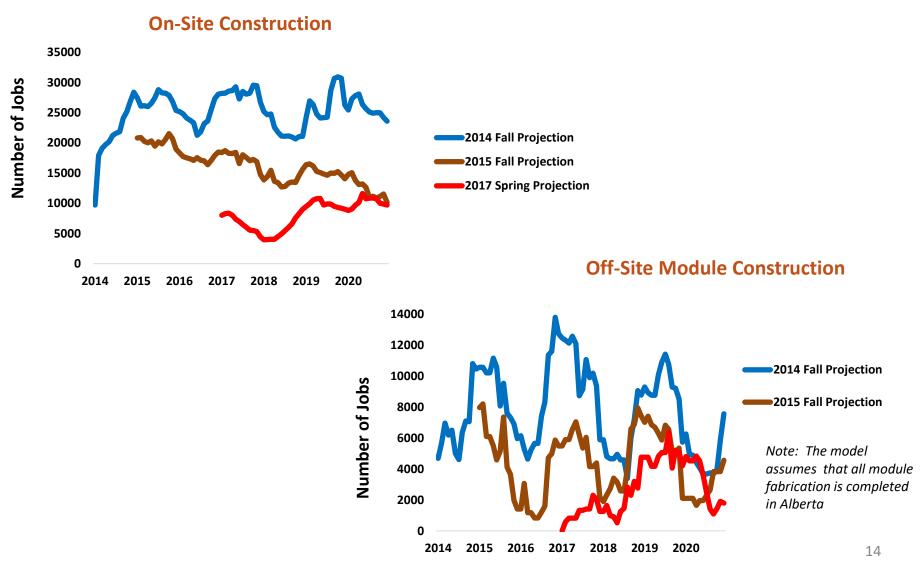


- Construction Managers & Supervisors
- Welders
- Truck Drivers
- Structural Iron Workers
- Sheet Metal Workers
- Scaffolders
- Reinforcing Iron Workers
- Pipefitters
- Painters
- Millwrights
- Mechanics and Oilers (Pipeline)
- Labourers
- Insulators
- Instrument Mechanics
- Heavy Equipment Operators
- Environmental Supervisors (Pipeline)
- Electricians
- Cement Masons
- Carpenters
- C&H Equipment Operators
- Boilermakers

HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 – TOTAL



HEAVY INDUSTRIAL CONSTRUCTION WORKFORCE DEMAND PROJECTION TO 2020 – ON-SITE AND OFF-SITE

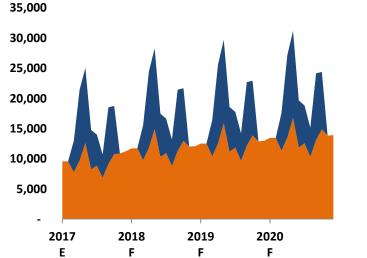


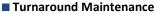
HEAVY INDUSTRIAL MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 – ONGOING AND TURNAROUND



Turnaround Maintenance 20,000 16,000 12,000 4,000 2017 2018 2019 2020 E F F F F

On-Site Maintenance Total



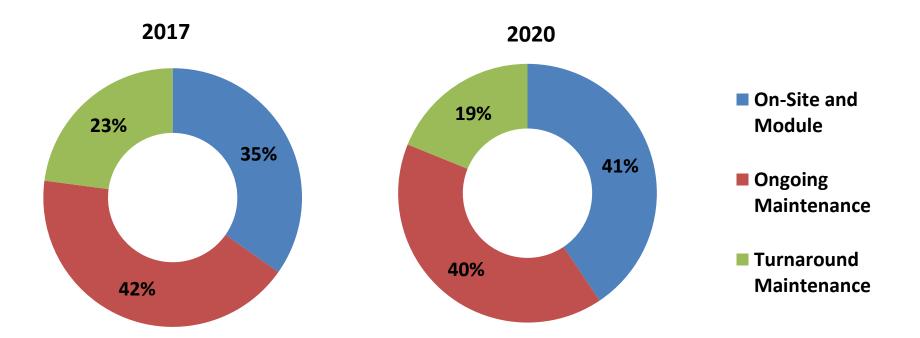


Ongoing Maintenance

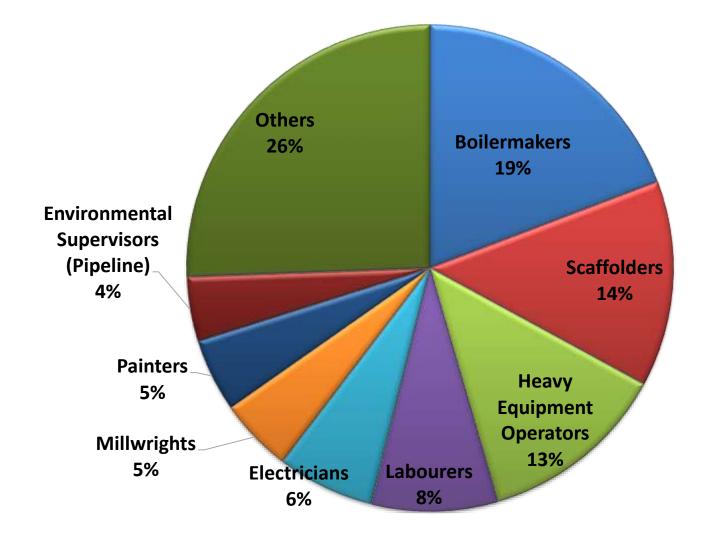
Number of Jobs

HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 - BY TYPE OF PROJECT

Distribution of Workforce Projection by Type of Project



HEAVY INDUSTRIAL CONSTRUCTION AND MAINTENANCE WORKFORCE DEMAND PROJECTION TO 2020 - DISTRIBUTION BY OCCUPATION (2017-2020)



NEXT FORECAST UPDATE

- The next forecast will be completed in May 2018.
- Data gathering will take place from February to April with the target to complete the forecast by May.
- GOA is establishing an on-line data collection tool for this survey to streamline the process.
- Employers will have the ability to update their project information in an easier, more efficient and secure environment.
- GOA will be contacting all contributors in February 2018 to provide information on how to access this new system.