



# Advanced Work Packaging

Quantifying the Return on Investment

## Presentation Overview

- Advanced Work Packaging Overview
- AWP Timeline – How did we get here?
- COAA/CII Research Team 272 & CII Research Team 319 Publication
- COAA AWP Research Project
  - Question of study
  - Overview of Project
- Key Takeaways for the Session
- Questions and Answers

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# Overview of Advanced Work Packaging

## **The Reason –**

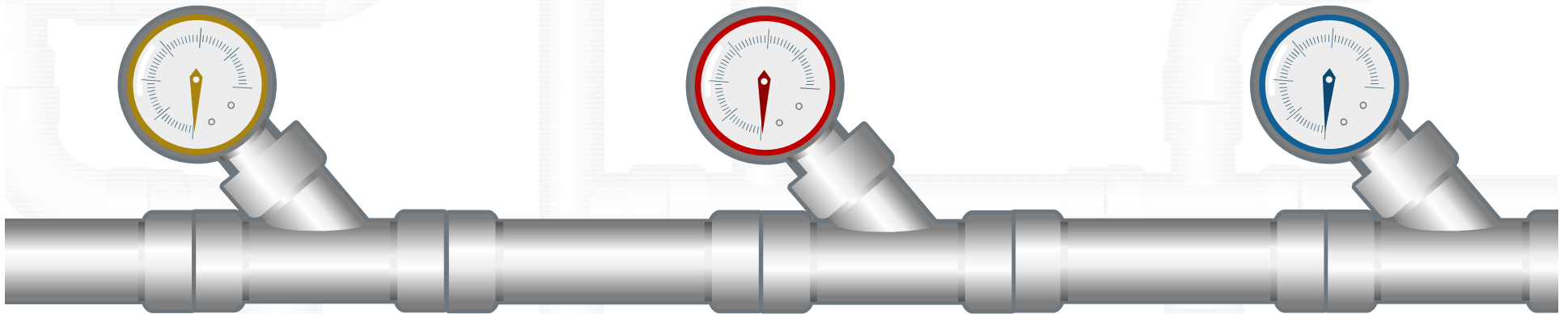
**Why do we need Advanced Work Packaging?**

## **AWP Model –**

**What it looks like and how it works.**

## **AWP in 3 –**

**Getting down to the basics. It doesn't have to be complicated.**





## The Reason

### Predictability

Project predictability is more like guesswork than science.

### Poor Field Productivity

Field productivity rates have declined over the last 30 years. We must improve to stay competitive.

## Advanced Work Packaging

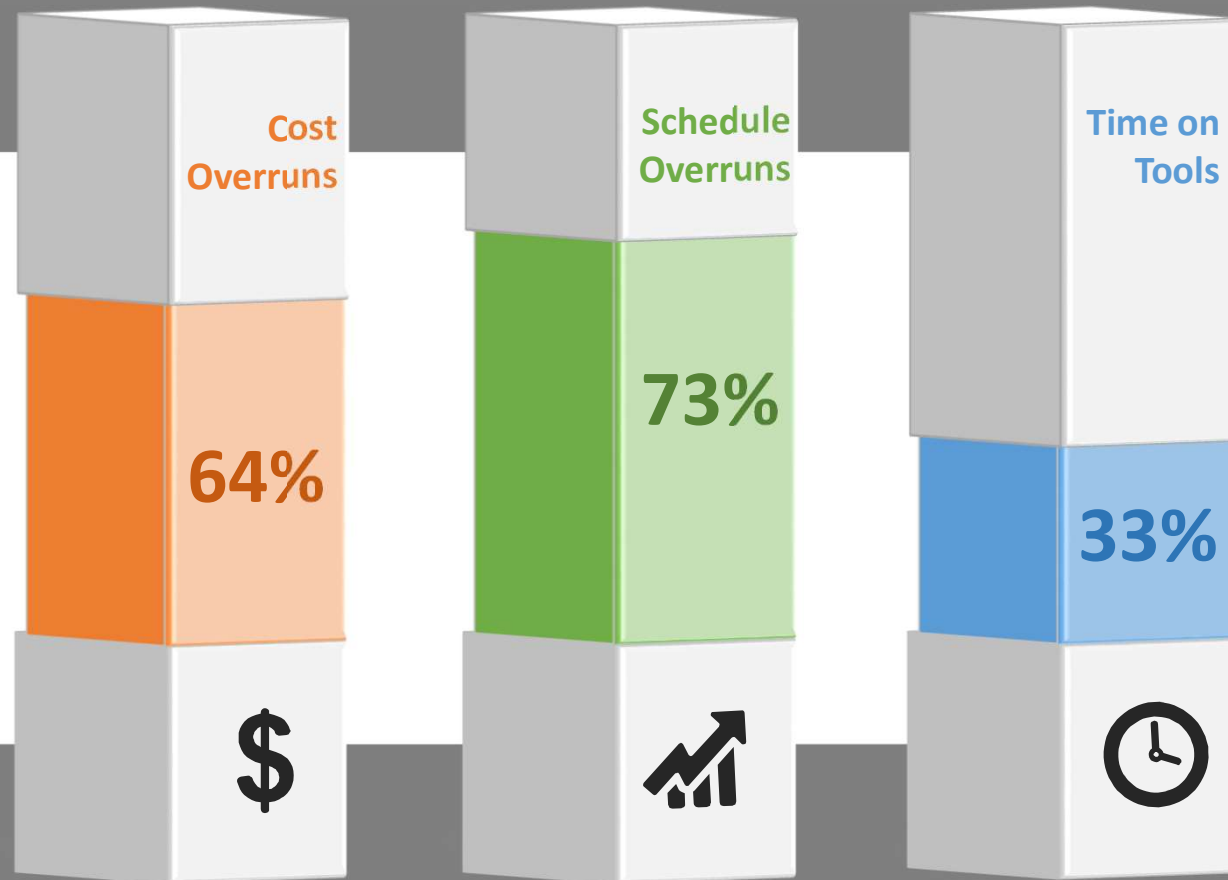
### Poor Cost Performance

Cost overruns on projects, both within and external to Alberta, have become all too common.

### Poor Schedule Performance

Project schedule overruns have become the norm rather than the exception.

# The Reality of Projects Today

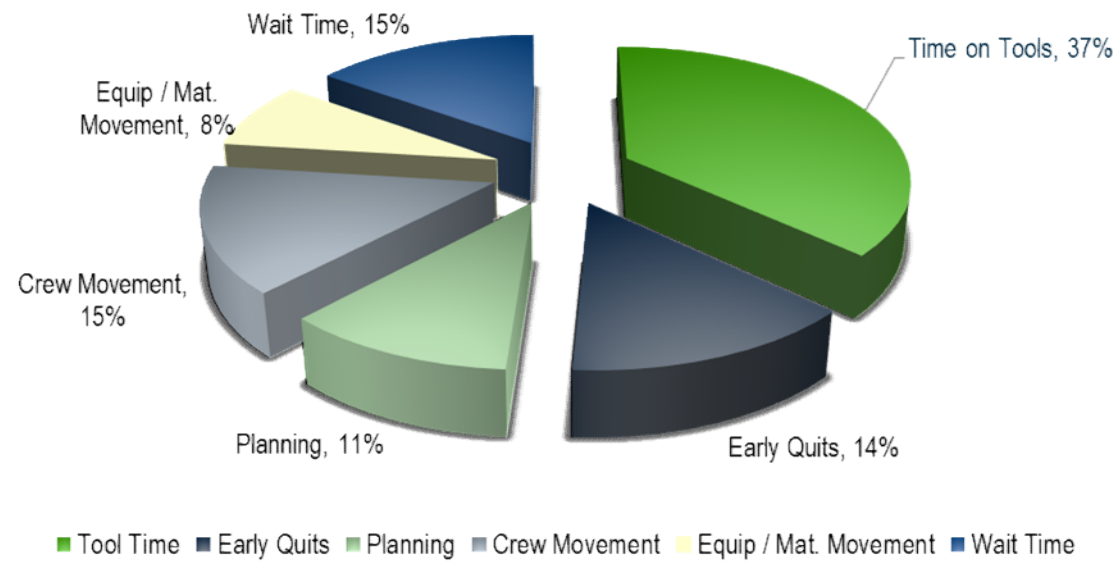


Data:  
Ernst and Young, 2015  
CII, 2013

## The Reason



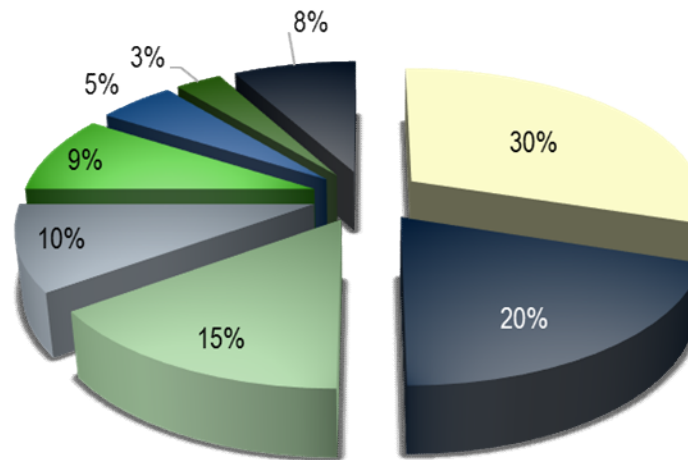
### Percentage of Time Spent - Crew



## The Reason



Percentage of Time Spent - Foremen



Travel Planning Supervision of Crew Safety Activities  
Paperwork QA/QC Meetings (non-safety) Other

## The Reason



## WorkFace Planning



“WFP is the process of organizing and delivering all elements necessary before work is started, to enable craft persons to perform quality work in a safe, effective and efficient manner.”  
(Construction Owners Association of Alberta, 2011)

## WorkFace Planning



WorkFace Planning was coined as a best practice by COAA in the early 2000's, and since then has been successfully implemented and executed on a variety of project types and project sizes.

The goal of WorkFace Planning is to improve construction predictability, productivity and performance through early definition of construction needs, improved access to information, and by eliminating roadblocks that would prevent crews from executing work in the field.

Initial WorkFace Planning efforts focused mainly on field level planning, with an aim to increase available work fronts, and therefore decrease the potential for crew downtime.

# WorkFace Planning



## Installation Work Packages





## The Reason

Engineering Procurement



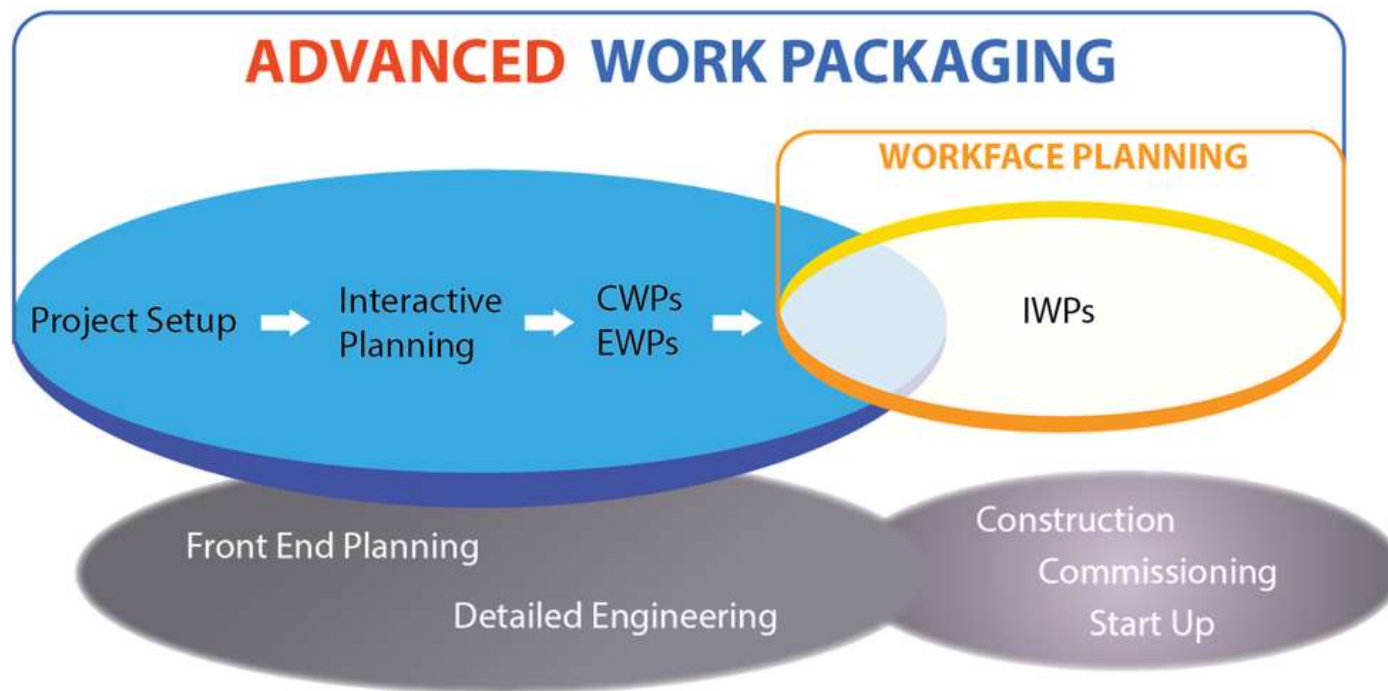
Construction

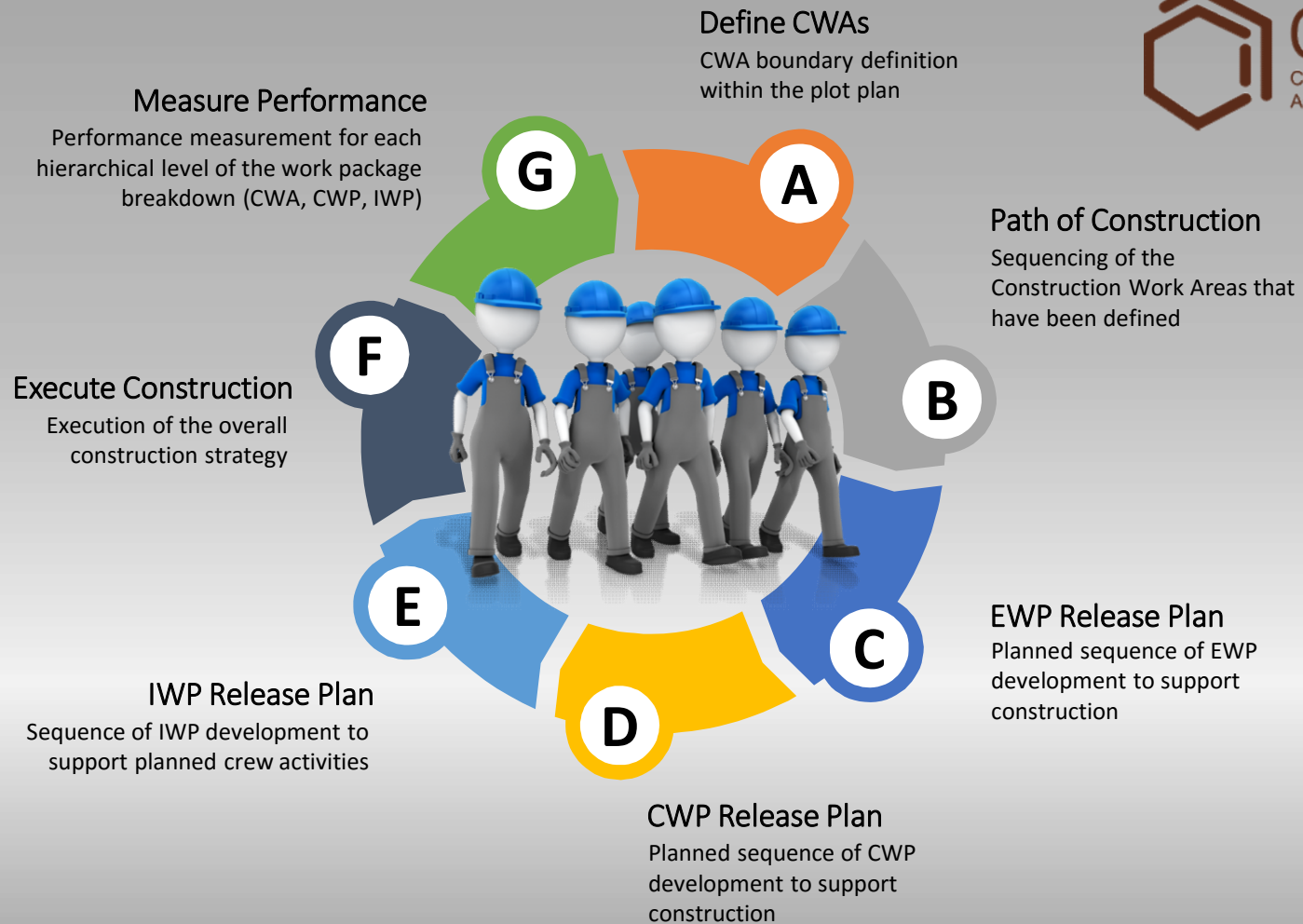
## Advanced Work Packaging



“Advanced Work Packaging is the overall process flow of all the detailed work packages (CWPs, EWPs and IWPs). It is a planned, executable process that encompasses the work on an engineering, procurement and construction (EPC) project, beginning with initial planning and continuing through detailed design and construction execution” (CII, 2013).

# Advanced Work Packaging

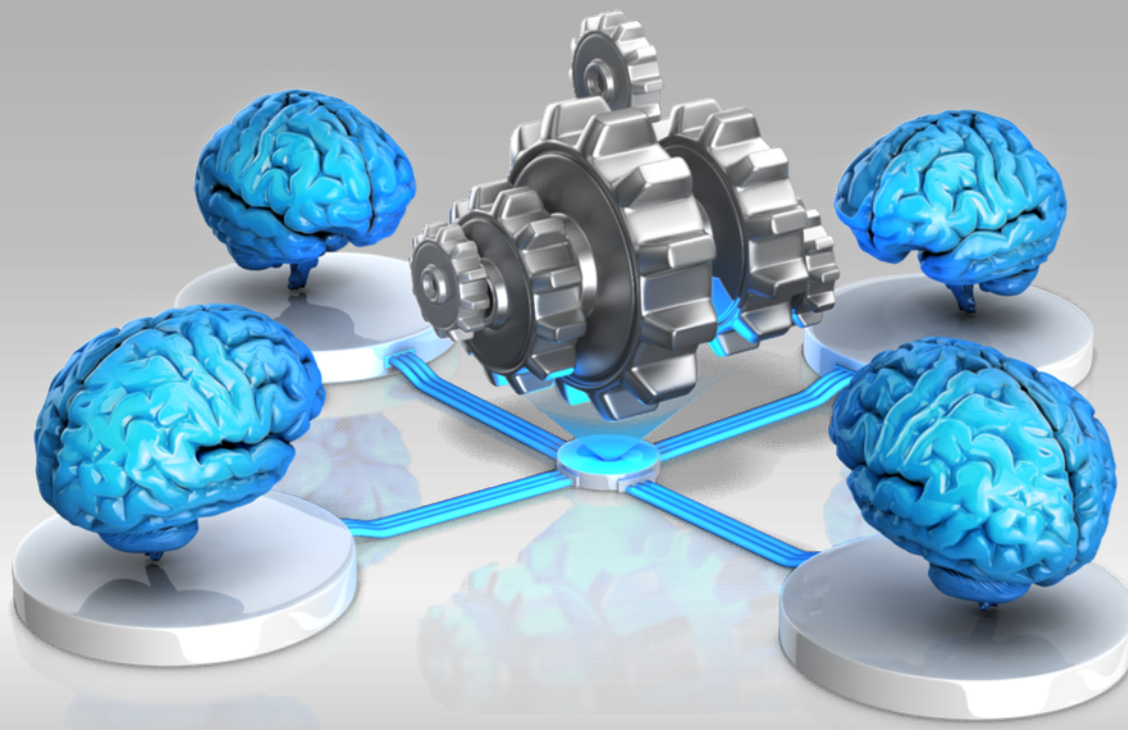




## IMPROVING ALIGNMENT OF PROJECT STAKEHOLDERS



## LEVERAGING THE POWER OF COLLABORATION





ADVANCED WORK PACKAGING IS GLOBAL



Advanced Work Packaging in 3 Minutes Video

<https://youtu.be/Z9gnny5aJtQ>



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## How Did we Get Here?

**(2003 - Present)**

**COAA – Research and Best Practice Development of WorkFace Planning Model**

**(2009)**

**COAA/CII RT 272 – Kickoff of Research Project**

**(2011)**

**COAA/CII RT 272 – Completion of Phase I of AWP Research Project**

**(2015)**

**COAA AWP ROI Team – COAA AWP Research Project Begins**

**(2014)**

**CII RT 319 – Kickoff of the 319 Project**

**(2013)**

**COAA/CII RT 272 – Report out of the 272 Team (Phase II)**

**(2011)**

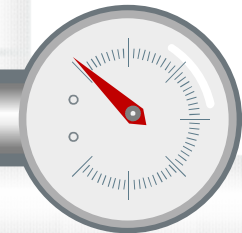
**COAA/CII RT 272 – Kickoff of the RT 272 Phase II Research Project**

**(2015)**

**CII RT 319 – Report out of Research Team 319 Publication Validating the AWP Model**

**(2015)**

**AWP as a Best Practice – cii Announces AWP as an Industry Best Practice**



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### Advanced Work Packaging

- Improves productivity
- Improves predictability
- Reduces cost
- Improves safety planning
- Improves housekeeping
- Improves alignment
- Improves craft retention
- Improves Foreman performance
- Improves stakeholder satisfaction



## Case Studies

Evaluation of project data to determine benefits of AWP as well as maturity traits.



## Survey

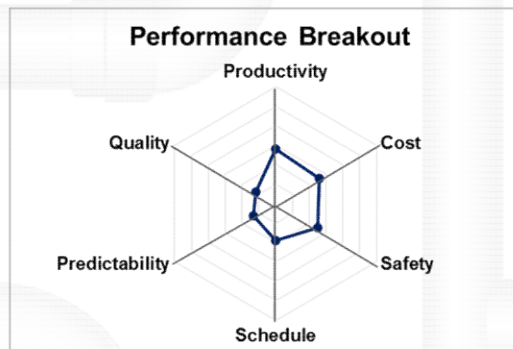
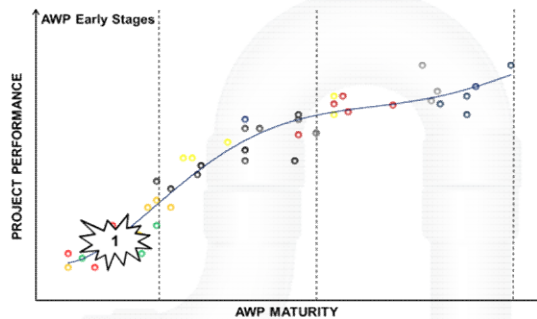
Survey of conference attendees to validate the benefits of AWP.



## Expert Interviews

Also included focus groups. Enabled the team to analyze specific processes and complete maturity level ratings.

# RT 319 Publication



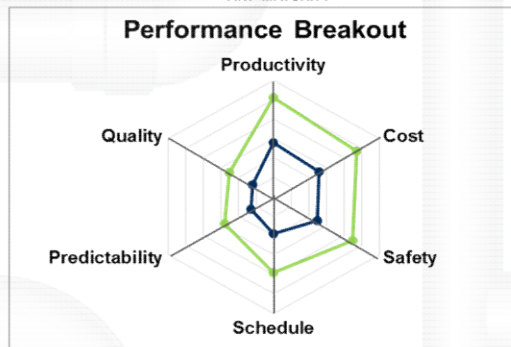
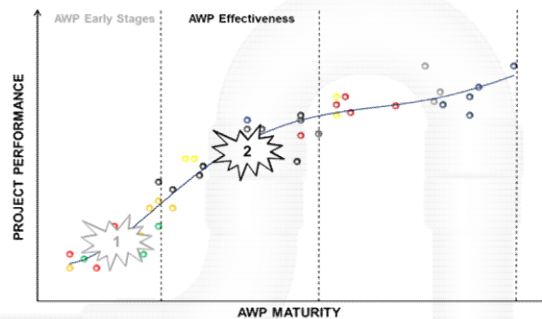
Performance Dimension	Maturity Stage		
	1 – AWP Early Stage	2 – AWP Effectiveness	3 – AWP Business Transformation
Productivity	↑ Around 10% improvement	Around 25% improvement	Around 25% improvement
Cost	↑ Project on budget	Around 10% below TIC	Around 10% below TIC
Safety	↑ 0 lost-time accident (TRIR below company average)	0 lost-time accident (sporadic first-aids and near misses)	0 lost-time accident (sporadic first-aids and near misses)
Schedule	→ Project experienced minor delays	Project slightly ahead of schedule during execution	Project slightly ahead of schedule during both planning and execution
Predictability	→ Not very satisfying (major changes to estimates)	Moderately positive (minor changes to estimates)	Completely positive (full alignment to estimates)
Quality	→ In line with previous quality performance	Reworks slightly below company's average	Reworks and RFIs substantially below company's average (negligible impact on IWP execution)



**The Knowledge Leader for Project Success**

Owners • Contractors • Academics

# RT 319 Publication



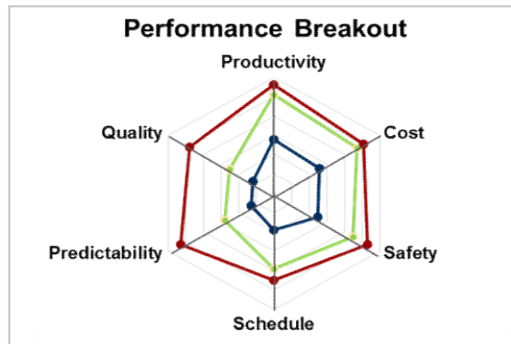
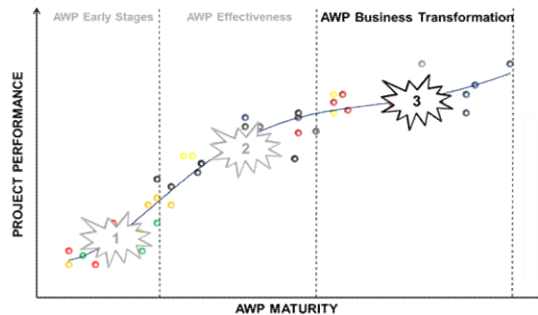
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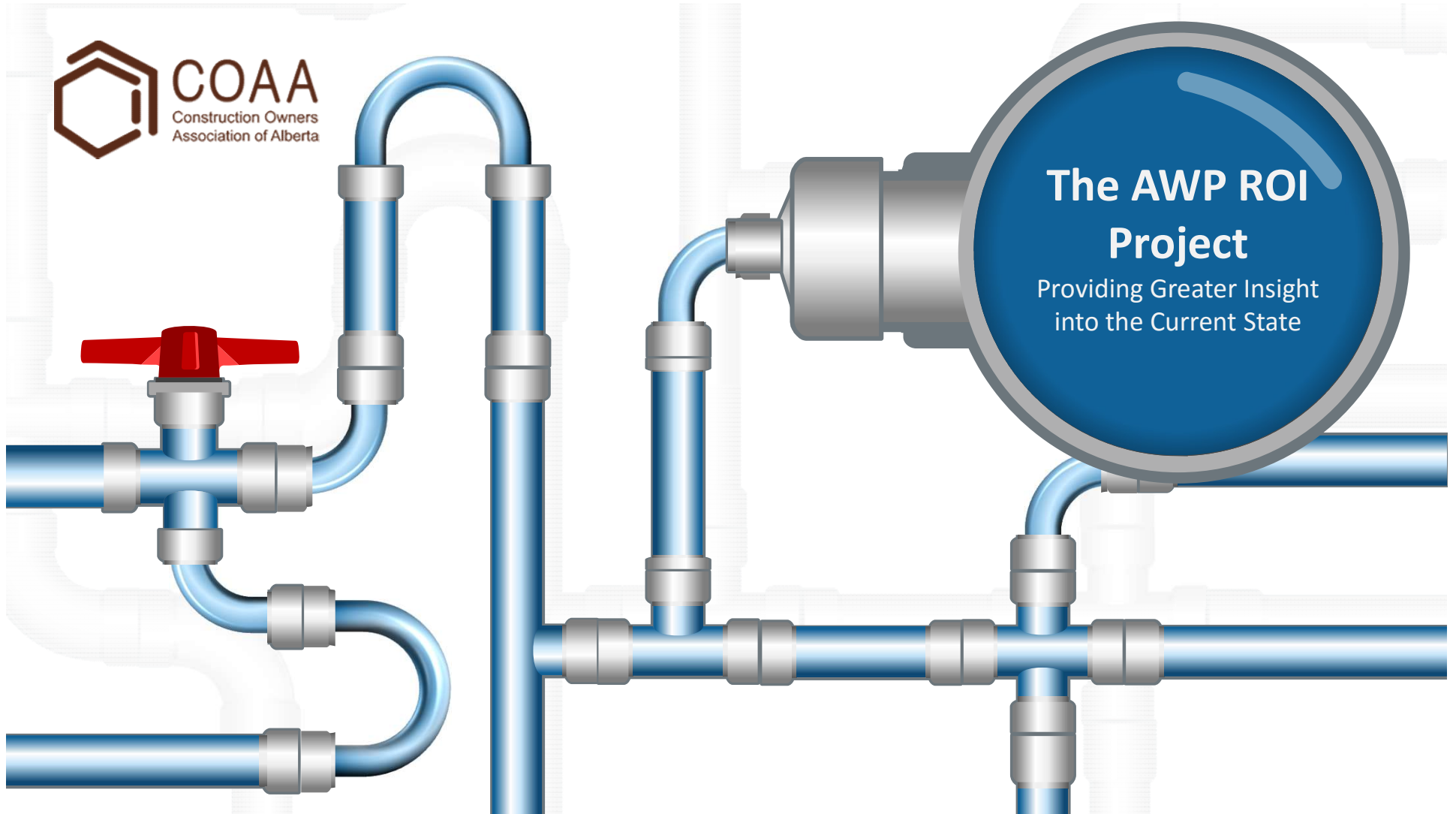


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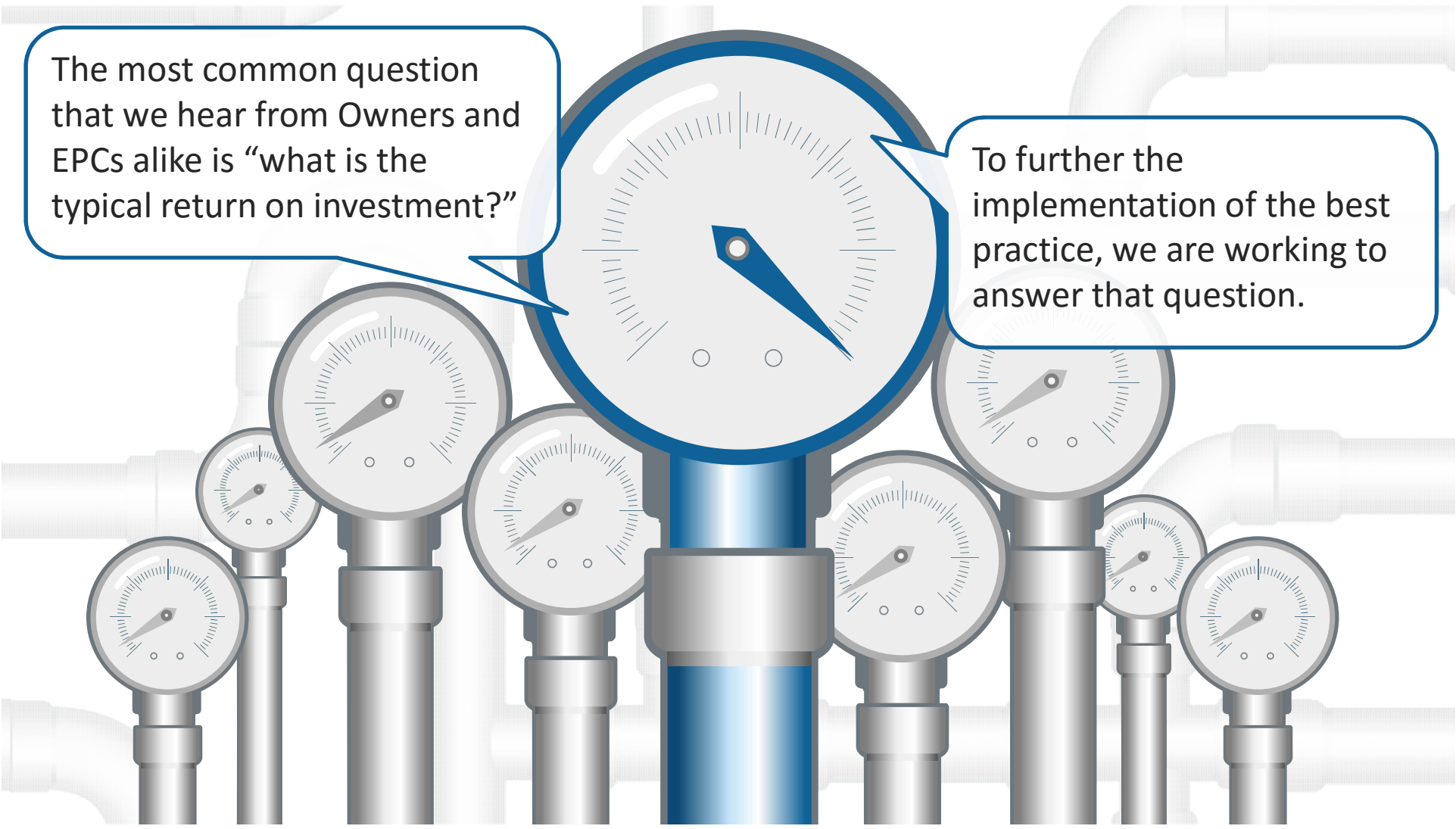


**COAA**  
Construction Owners  
Association of Alberta



## The AWP ROI Project

Providing Greater Insight  
into the Current State



The most common question that we hear from Owners and EPCs alike is “what is the typical return on investment?”

To further the implementation of the best practice, we are working to answer that question.

## The Need for Further Research

- RT 272 and RT 319 laid a great groundwork for the value of AWP and WFP
- The COAA research team aims to build upon COAA and CII's advances
  - Additional quantifiable metrics
  - Deeper look at the stages of maturity within organizations and the impact on AWP/WFP success

# The Project



## Industry Support

The Team requires organizations with projects and project data that can be analyzed for the research

## Research Proposal is Developed

The research proposal has now been drafted and is being peer reviewed by industry subject matter experts and Academic advisors.

## Sub-Committee Formed

- Tannis Liviniuk (Bentley Systems)
- Ryan Posnikoff (Posnikoff Project Consulting Ltd)
- Petra Polster (AECOM)
- Craig Boudreau (AECOM)
- Roger Ellenberger (Consultant)
- Bevin Braganza (Imperial Oil)
- Doug Hill (Hilldale Services)
- Stephen Atkinson (KPMG)

# The Question

## Sub-Problem 3 –

What effect does the use of AWP/WFP have on *Total Recordable Incident Rates* on projects?

What is the variance in total return on investment for organizations that have implemented AWP/WFP in relation to the maturity of the Advanced Work Packaging Program?

## Sub-Problem 4 –

What effect does the *maturity* of the AWP/WFP program have on indirect spend?

## Sub-Problem 2 –

What effect does the use of AWP/WFP have on total *rework rate* on projects?

## Sub-Problem 1 –

What is the effect of AWP/WFP on *schedule, cost performance, field productivity and predictability* for stakeholders?

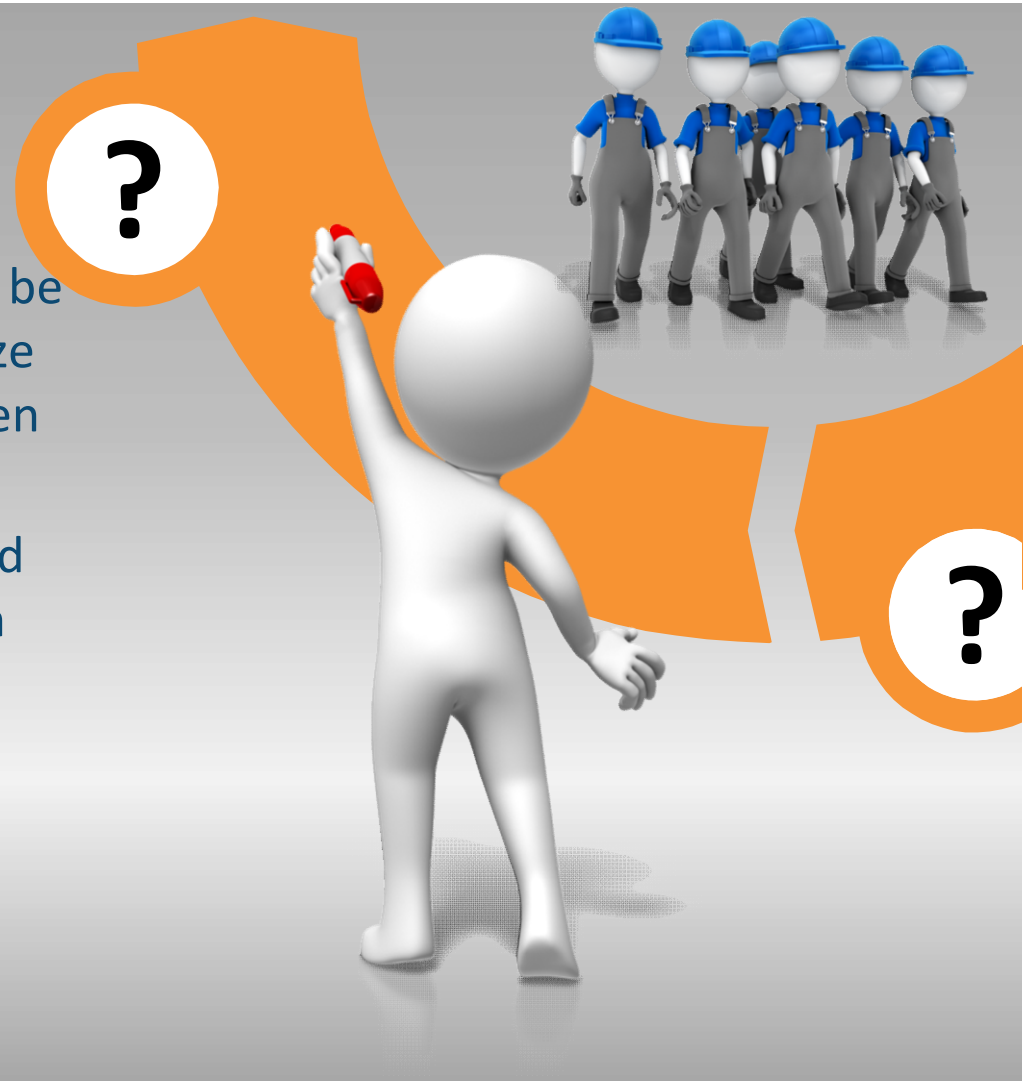
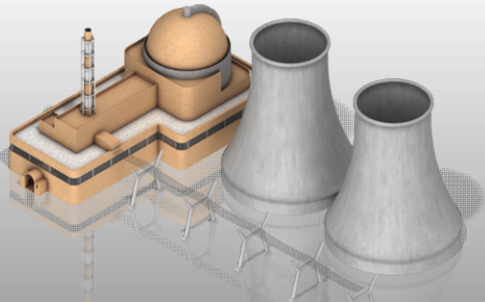
## Request for Participating Organizations

### The project requires industry participants:

- EPCs, EPCMs, Engineering firms and Contractors
  - Utilizing either AWP & WFP, or only WFP
- Able to provide significant data points for analysis
- Interested in advancing industry knowledge, understanding and best practices

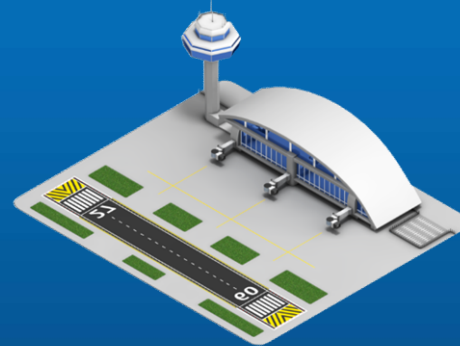
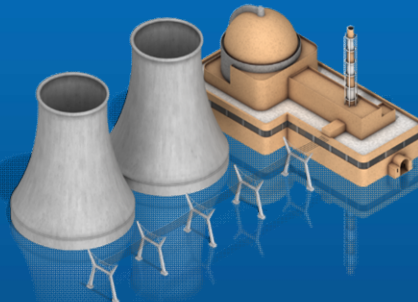
## Project Sizes

- Advanced Work Packaging is an industry best practice that may be leveraged for projects of any size or type (sustaining project, green or brown field, etc).
- The Research Team is interested in projects of varying sizes from \$5 million and greater in value.



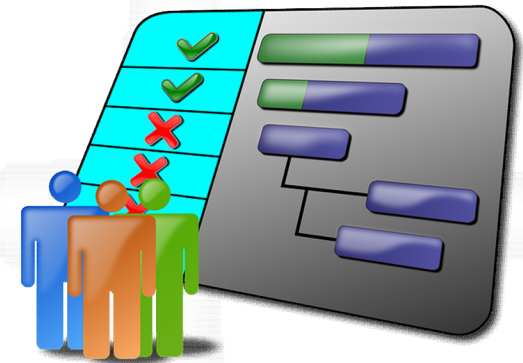


# Industries



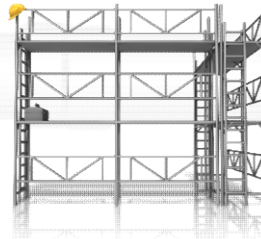
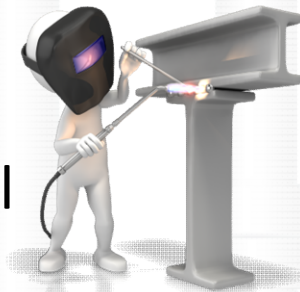
## What is Required from Participants?

- Fully or substantially completed project
- Organization representative to answer a series of short surveys
- Provide metrics on:
  - Productivity
  - Cost
  - Schedule
  - Predictability
  - Rework
  - Safety
- Data required for all categories



## Disciplines to be Studied

- Piping
- Electrical
- Structural Steel
- Scaffold

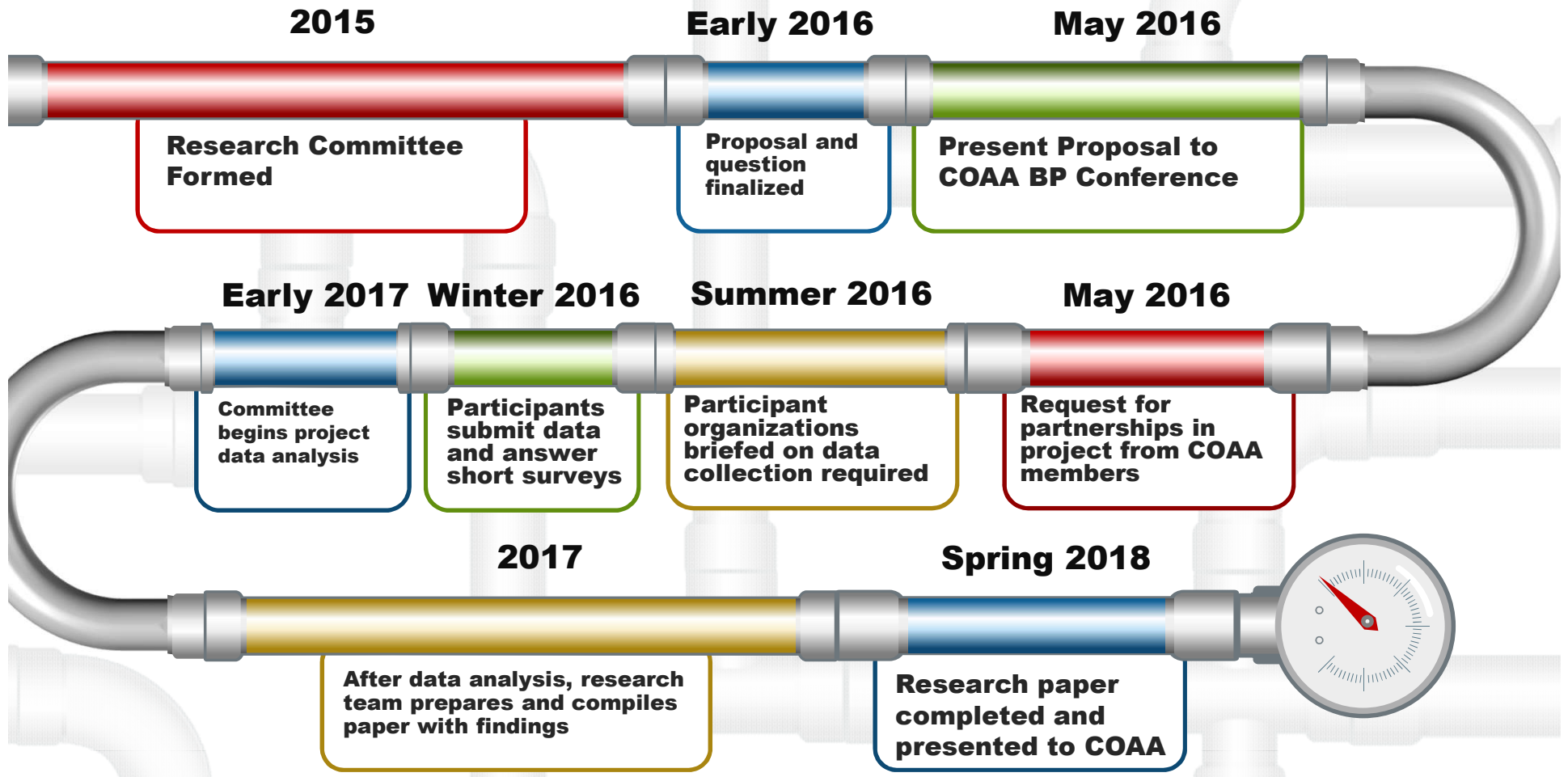


## Participant Anonymity

- The Committee will have academic support
  - Participant organizations will communicate only with an academic, who signs a non-disclosure agreement.
  - Any information shared with research committee will be stripped of all identifying information
  - Participants will not have to worry about proprietary information being shared with competitors



## How Did we Get Here?



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## The Key to AWP ROI

While the research has not yet been completed, we want to send you away from this session with some key takeaways in improving your return on investment from the subject matter experts of this research team.

In the following slides, we have identified a series of key points through evaluating successes and failures of Advanced Work Packaging and WorkFace Planning best practice implementation by our research team members.

While not all encompassing, these points will give you some tips to evaluate the performance of AWP on your project, which will help to ensure that you are getting the best value for your dollar.



## Write it into the Contract





## Tailor your Program to your Needs



Collaboration is Key



# You DON'T Need an Army



# Analyze Program Reports



## Conduct Regular Audits





## Talk to the End User



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